

AC Coin & Slot Expands Sales Force to Meet Increased Product Demand

AC Coin & Slot recently announced the hiring of a new tier of regional managers as part of the company's plan to strengthen customer service and support for its growing line of proprietary slot machines. The addition of two new regional managers completes a two-year initiative in which the total number of sales representatives serving AC Coin & Slot customers was doubled.

AC Coin & Slot's newly appointed regional managers, Todd M. Mick and John E. Molinaro, strengthen the company's existing lineup of 23 account managers across North America. This new level of management will serve to keep regional business strategies and market dynamics in close alignment with the company's overall business objectives.

Todd Mick will be responsible for AC Coin & Slot's northeast operations and will be based out of the company's corporate headquarters in Pleasantville, NJ.

Mick boasts more than 17 years of experience in sales management in the automotive industry, where he demonstrated strengths in the implementation of innovative and proactive sales, marketing, finance, and advertising programs. Prior to joining AC Coin & Slot, Mick worked as general sales manager for Chevrolet Inc. in Bridgeton, NJ, where he was directly responsible for turning a struggling General Motors dealership into a successful profit center by increasing sales by 20 percent.



Todd Mick

John Molinaro will be responsible for AC Coin & Slot's tribal, Midwest and British Columbian operations and will be stationed in Las Vegas, NV. Molinaro is highly regarded in the gaming industry, having spent 16 years in slot operations in the Las Vegas area. Molinaro's prior experience includes a five-year position as director of slot operations at MGM/Mirage, where he was responsible for analysis and management of all gaming devices, player tracking and progressive systems. He also worked as an independent consultant for IGT/Navegante Group, where he provided training, installation, and performed operational audits to determine overall property compatibility with IGT systems. Most recently, Molinaro held the position of director of technical operations for Cyberview Technology, where he was responsible for the development and execution of all aspects of operations, including structure, policies, staffing and planning.



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Joan M. Esneault is Promoted to Vice President of Resort Sales at Foxwoods Resort Casino and MGM Grand at Foxwoods

Joan M. Esneault has been promoted to Vice President of Resort Sales for Foxwoods Resort Casino and MGM Grand at Foxwoods. She most recently served as executive director of resort sales for the two properties. In her new role, Esneault will manage a team of more than 18 sales professionals, including destination management services. She will also direct the sales efforts for Foxwoods' three existing hotel properties, pre-opening sales for MGM Grand at Foxwoods, scheduled to debut in spring 2008, and the destination's state-of-the-art conference, meeting and event facilities.

"It is with great pleasure that we promote Joan to the position of Vice President of Resort Sales as a result of her impressive tenure with Foxwoods," said Gillian Murphy, senior vice president and general manager, MGM Grand at Foxwoods. "Over the years, Joan has played an integral role in promoting Foxwoods to the meetings industry. She has expertly serviced our long-term clientele while generating new business for the burgeoning destination which includes the new MGM Grand at Foxwoods property."



Joan M. Esneault

A 24-year veteran of the hospitality industry, Esneault joined Foxwoods in 1999 having previously served in various positions with the Marriott Corporation at hotels such as the Salt Lake City Marriott, Chicago O'Hare Marriott and the Minneapolis City Center Marriott. In 1988, she opened the Newport Marriott in Rhode Island as Director of Marketing before accepting the Director of Sales position at the New York Marriott Marquis in Times Square in 1997 where she worked until 1999. She is an active member of several industry organizations, including ASAE, MPI, PCMA and more.

Esneault holds a bachelor's degree in elementary/secondary education from Rhode Island College and is a native of the ocean state. She is currently a member of the Board of Directors for the Hartford Convention and Visitors Bureau, Mystic Coast and Country and a member of numerous industry organizations such as American Society of Association Executives, Meeting Professionals International and others.

Patricia Damian Named Director of Human Resources at Spa Resort Casino



Patricia Damian

Employee relations veteran Patricia Damian has been promoted to Director of Human Resources, a newly created position at Spa Resort Casino in Palm Springs.

Damian, a native of the Coachella Valley, started her career in Human Relations in 1998 with a large mortgage group in Orange County. In 2004, she returned to her roots to join the Agua Caliente Band of Cahuilla Indians as a Team Member Relations Manager at Agua Caliente Casino in Rancho Mirage.

In her new role at Spa Resort Casino, Damian will now oversee all Human Resources-related activities at the Palm Springs property. Chief Operating Officer David Fendrick says the promotion is a testament to Damian's hard work and dedication to the organization. "We are pleased to promote Patricia and know that her experience will be invaluable."

Paragon's Executive Chef Receives National Honor

Officials at Paragon Casino Resort, Louisiana's first land based casino, are pleased to announce the award winning achievements of Executive Chef, Jesus Lorenzo. Lorenzo, a member of Paragon's Food and Beverage team, was presented with the American Academy of Taste, USA Taste Championships, Gold Taste Award medal for his outstanding culinary skills in Las Vegas, Nevada. Following the awards ceremony, Lorenzo commented, "It is an honor for me to achieve this prestigious award. Without the help of my supportive Paragon family, this would have never been possible."

Chef Lorenzo attended Conrad N. Hilton College and Hotel

and Restaurant Management at the University of Houston from 1989 to 1992. He has over 18 years of work experience with restaurants, country clubs and casinos. He is certified as an Executive Chef by the American Culinary Federation.

Lorenzo served as Banquet Chef for the InterContinental Airport in Houston, TX. and as the Executive Chef for the Casino of the Sun and Casino Del Sol in Tucson, AZ. He also worked as the consulting chef for the Golden Moon Casino and Pearl River Resort in Choctaw, MS. He has prepared dishes for President Bush and other governmental leaders in China and Egypt. Another unique experience for the champion chef was the preparation of food for Super Bowl XXXVIII.

In 1993, the American Culinary Federation named Lorenzo as a Certified Working Chef and in 2000 he was named as a Certified Executive Chef. He served as the Educational Chair Person for the Texas Chef Association from 1992-1996. Chef Lorenzo is a member of the American Culinary Federation.



Jesus Lorenzo

Oneida Nation Names Brad Mitchell Director of Surveillance



Brad Mitchell

Brad Mitchell, formerly director of surveillance at the Atlantis Casino in Reno, NV, has been named director of surveillance for the Oneida Indian Nation's Turning Stone Resort and Casino. He is responsible for all surveillance operations throughout the casino.

Mitchell has been employed in the gaming industry for nearly 21 years, mainly in surveillance capacities. Prior to his post in Reno, he was the surveillance director at the Gold Strike Casino in Tunica, Miss., for more than eight years.

A former U.S. Army Ranger, Mitchell lives in Cazenovia with his wife, son, and two daughters.

Million Dollar Elm Casino - Ponca City Announces New General Manager

The Osage Nation has named Chris White as general manager of its newest casino to be built - the Million Dollar Elm Casino in Ponca City. White has worked for the Osage Nation for two years and previously served as a shift manager at the tribe's Tulsa location.

As general manager of the Million Dollar Elm Casino in Ponca City, White's duties will include managing all casino operations and ensuring customer satisfaction to all patrons. He also plans to enhance customer service, provide a highly satisfying work environment to employees, and cultivate strong revenues in the first year of the facility's operation.

White's career gaming experience includes work in guest services, public relations and casino management. He assisted in opening the Tulsa casino and focused on heightening customer service and the development of a values-oriented working environment for guest services employees. White has earned several certifications in leadership, casino management, casino performance measurement and budgeting.

The Osage Nation, headquartered in Pawhuska, Okla. currently operates six casinos in Hominy, Pawhuska, Sand Springs, Tulsa,

Bartlesville and Skiatook. The Osage Nation Million Dollar Elm Casino - Ponca City is a \$14 million facility and travel plaza. The casino will be located at 73 N. City View Road in Ponca City and weather permitting, the 35,000 sq. ft. venue is scheduled to be completed within one year.

Karen Ramirez Takes Over Turning Stone Hotel and Spa Operations

Karen Ramirez, formerly Vice President of Operations for the development division of Canyon Ranch in Tucson, Ariz., has been named Vice President of Hotel and Spa Operations at the Oneida Indian Nation's Turning Stone Resort and Casino.

In her new position, Ramirez oversees daily operations and planning for Turning Stone's four hotels, including the AAA Four Diamond Tower and Four Diamond Lodge, as well as the Day Spa and Skaná. She also is in charge of the resort's retail, sales, and housekeeping departments.

Ramirez brings more than 20 years of experience in spa and luxury lodging development and operation. She earned her associate's degree in hotel management from Pima College in Tucson and her bachelor's degree in business from Phoenix University.



Karen Ramirez

Anthony Miranda Re-elected CNIGA Chairman

The California Nations Indian Gaming Association recently announced that the membership unanimously reelected Anthony Miranda as chairman for a third two-year term.

Miranda, a member of the Pechanga Band of Luiseno Indians, has devoted almost two decades of his life to bringing economic development to tribal reservations through gaming enterprises. A recognized expert in the industry,

Miranda is regularly invited to address forums by the Global Gaming Expo, the National Indian Gaming Association, the Nevada Society of CPAs and other gaming related organizations, trade shows and seminars.

"It is an honor to once again be elected chairman of the largest and oldest regional gaming association in the United States," said Miranda, "I am humbled by the overwhelming support of California's tribal leaders and look forward to the continued challenge to protect gaming rights for tribal governments."

Citing his never-ending dedication to the preservation of tribal sovereign rights, Miranda was presented with gifts of appreciation by the Redding Rancheria and the Ione Band of Miwok Indians.

Dennis Hendricks, of the Tuolumne Band of Me-Wuk Indians, was also unanimously reelected to the treasurer's position for a second term. Hendricks had previously served two terms as chairman of his tribe, as well as serving as the Chairman of the Tuolumne Economic Development Committee.

Additionally, Eric Ramos of the Blue Lake Rancheria in Humboldt County, was elected to the secretary position in a special election. Ramos is currently the President of Business Operations for the Blue Lake Rancheria and had spent several years previously working in the private sector. ♣



Anthony Miranda